



Discuter de l'impact de COVID-19 sur les Directives Réglementaires récentes (IFRS 9)





IFRS 9 Challenges in View of COVID-19: Impact on Provisions and Associated Regulatory Guidance

Agenda

- 1. COVID-19 Impact Benchmark Study
- 2. Implications and Challenges of the Regulatory Guidance
- 3. Forecasting Future Period Provisions to Identify Vulnerabilities in Portfolio Segments

COVID-19 Impact on IFRS 9 Provisions

- » COVID-19 is having an unprecedented impact since the Great Depression on global public health, healthcare systems, and economy**
- Since the outbreak, the credit risk faced by lending institutions around the world has increased significantly, as evidenced in this and other Moody's studies** for various asset classes. Major banks have reported much higher loss allowances in 2020Q1 than 2019Q4
- Due to the extraordinary and uncertain nature of the current environment it is critical to have a timely and unbiased assessment of expected losses for credit portfolios
 - » We provide COVID-19 impact results on IFRS 9 loss allowances for benchmark commercial and industrial (C&I) portfolios consisting of the European, Middle-Eastern, and North American exposures
 - We compare IFRS 9 loss allowances as of 2019Q4 (pre-COVID-19 crisis) with 2020Q1 levels under commonly used macroeconomic scenarios
 - In addition, we illustrate how current capital market information can be incorporated in impairment assessment, in addition to macroeconomic forecasts

^{**} See http://www.moodys.com/coronavirus for a comprehensive credit risk research library related to the COVID-19 outbreak.

Baseline and Alternative Scenarios

Moody's Analytics May Forecasts (Released on 18 May, 2020)

Key Aspects	S1 (Upside*)	Baseline	S3 (Downside**)	
Quarantine Measure End	Mid Q2 2020	End of Q2 2020	Mid Q3 2020	
Global Recession	Mild	Moderate	Severe	
Global GDP Growth in 2020 and 2021	-0.9% and 6.1%	-4.2% and 4.3%	-6.5% and 0.4%	
Global Unemployment Rate in 2020 and 2021	6.14% and 5.91%	6.33% and 6.35%	7.07% and 8.14%	
Brexit Process	Efficient	Moderate	Protracted	
Oil Price in 2020 and 2021	\$38 and \$60	\$33 and \$55	\$20 and \$24	

^{* 10%} probability that the economy will perform better

^{** 10%} probability that the economy will perform worse

Modeling Framework

Macroeconomic Scenario Forecasts



Scenario Probability Weights



GCorr[™] Macro to Calculate Conditional, Pointin-Time PD & LGD + Staging Decisions



Moody's Analytics Through-the-Cycle (TTC) to Point-in-Time (PIT) PD Converter



Default and Recovery Risk Measures

- » Forecasts of GDP growth, unemployment rate, equity price index, oil price, etc.
- » 3 scenarios: baseline, upside (S1), and downside (S3)
- y 40% baseline, 30% upside (S1), 30% downside (S3)

X Exposure at Default

X Discount Factor

Expected Credit Loss

- » Produce PIT PD term structures; the underlying PIT PDs are from Moody's Analytics CreditEdge[™] Expected Default Frequency (EDF)
- » Through-the-Cycle PD, or external or internal rating
- » LGD (assumed=40%)

Benchmarking Methodology

- In this benchmarking study, we calculate Expected Credit Losses (ECLs) of the same portfolios on two reporting dates:
 - 31 Dec, 2019 ECLs based on Moody's Analytics December 2019 economic forecasts
 - » 31 Mar, 2020 ECLs based on Moody's Analytics May 2020 economic forecasts
- Comparing the two sets of results enables an assessment of COVID-19's impact on the benchmark portfolios, and segments within
- » Note, however, some information used in our models is from time periods before COVID-19 became the dominant concern in public health and future of the economy
- We caution that our analyses are based on diversified benchmark portfolios and Moody's Analytics economic scenario forecasts; individual organizations may observe very different results

C&I Benchmark Portfolios

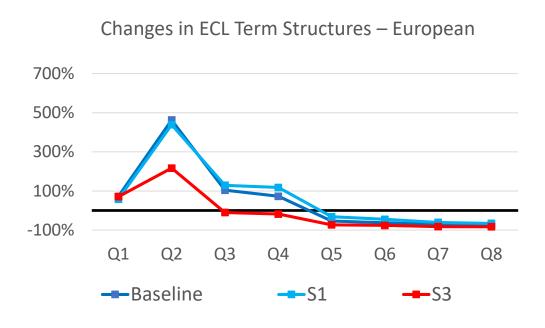
Portfolio	Outstandin (% of ba		Year to Maturity (years)	Main Industries		
	Investment Grade	High Yield	(years)	(% of balance)		
Europe	78%	22%	2.75	Bank and Savings & Loans (43%) Business Services (15%) Consumer Products Retail/Wholesale (5%) Agriculture (4%)		
Middle East	52%	48%	2.50	Bank and Savings & Loans (18%) Construction (16%) Consumer Services (9%) Utilities NEC (9%)		
North America	52%	48%	2.50	Bank and Savings & Loans (21%) Oil Refining (6%) Telephone (5%) Utilities, Gas (5%)		

- » Loss given default (LGD) is assumed to be 40%
- » Due to the lack of information of credit quality at origination, a simple absolute threshold is used in stage allocation – probability weighted PDs are mapped to Moody's rating, and B1 or worse are assigned stage 2

Q₁

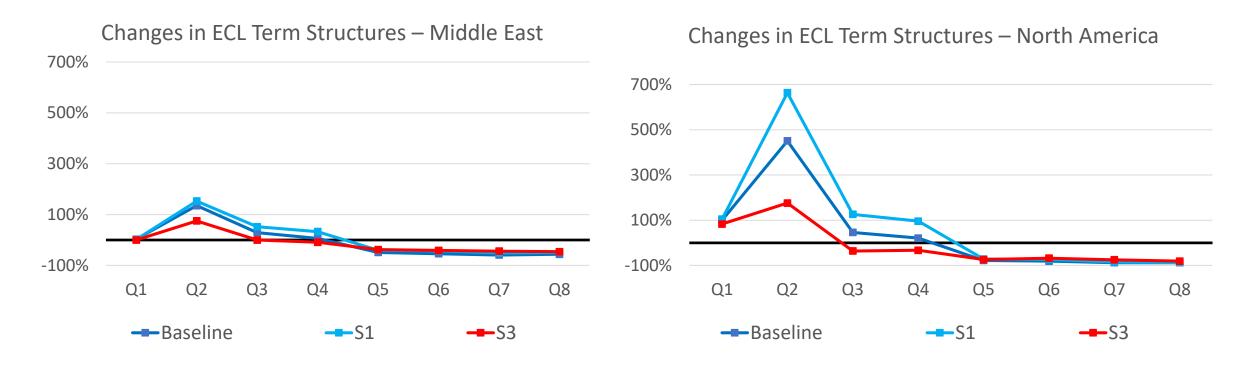
Expected Credit Losses from 2019Q4 to 2020Q1

	ECL % Change from 2019 December Scenarios to 2020 May Scenarios						
Portfolio	Baseline	S1	S 3	Scenario Weighted			
Europe	87%	101%	14%	51%			
Middle East	19%	33%	3%	15%			
North America	63%	130%	8%	45%			



- » Results under May scenarios are higher than those under December scenarios, mainly driven by the significant near-term stress from COVID-19 in the relevant MEVs used in the model
- » Results of the S3 scenario increased not as much as other scenarios, driven by the strong recovery under the May S3 scenario in later quarters.
- » ECLs under the May scenarios are higher in the first few quarters, reflecting the near-term stress. The recovery results in lower expected losses in later quarters

ECL Changes from 2019Q4 to 2020Q1



- » ECL term structures for Middle East and North America under May scenarios share the similar pattern with those for Europe
- Due to the timing of COVID-19 spread across the globe, Middle East has experienced lower impact in its portfolio ECL than other regions

COVID-19's Impact on Different Countries

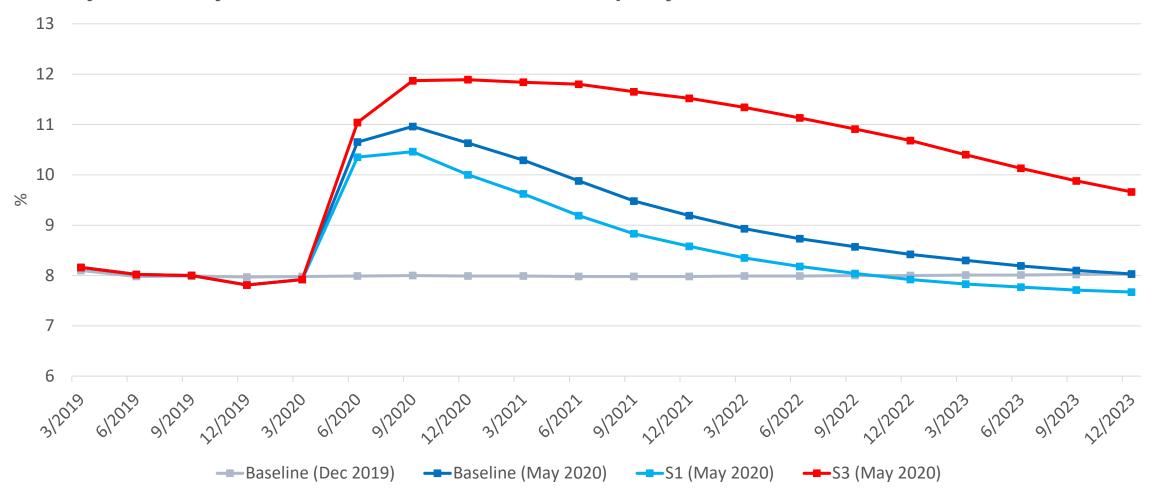
Furana	ECL % Chan	ge from 2019 Decemb	per Scenarios to 2020	May Scenarios
Europe	Baseline	S 1	S 3	Scenario Weighted
Spain	559%	665%	152%	311%
Italy	383%	444%	133%	234%
France	345%	320%	134%	214%
Germany	220%	242%	103%	157%
United Kingdom	157%	323%	56%	121%

Middle East	ECL % Chang	ECL % Change from 2019 December Scenarios to 2020 May Scenarios					
Wilddie East	Baseline	S1	S 3	Scenario Weighted			
Kuwait	60%	94%	47%	60%			
Egypt	58%	85%	25%	49%			
Turkey	23%	24%	3%	15%			

Due to the timing of the COVID-19 spread across the globe, Middle Eastern countries have experienced lower impact in their ECL than other regions

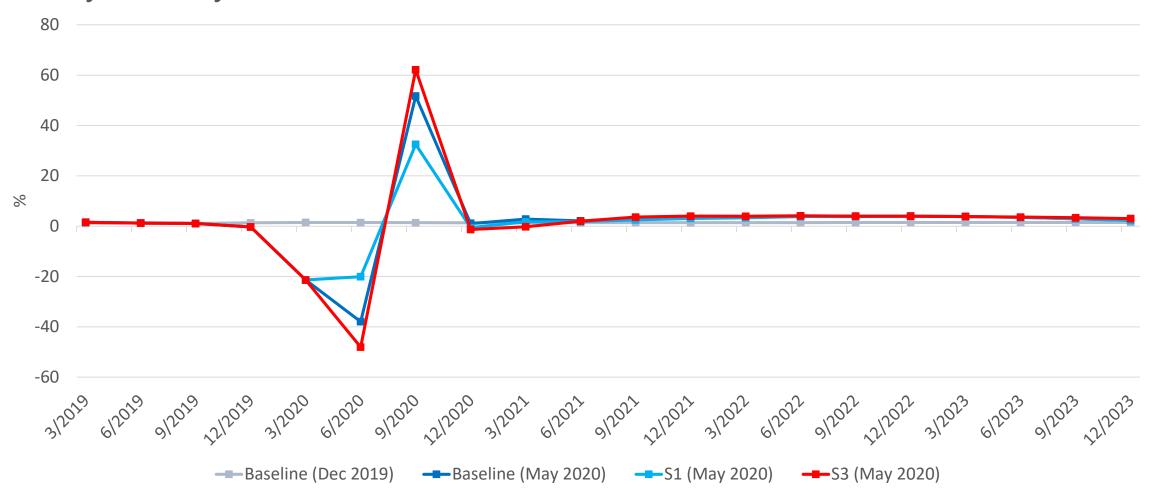
Eurozone, Macroeconomic Variable Projections

Moody's Analytics Forecasts of Unemployment Rate



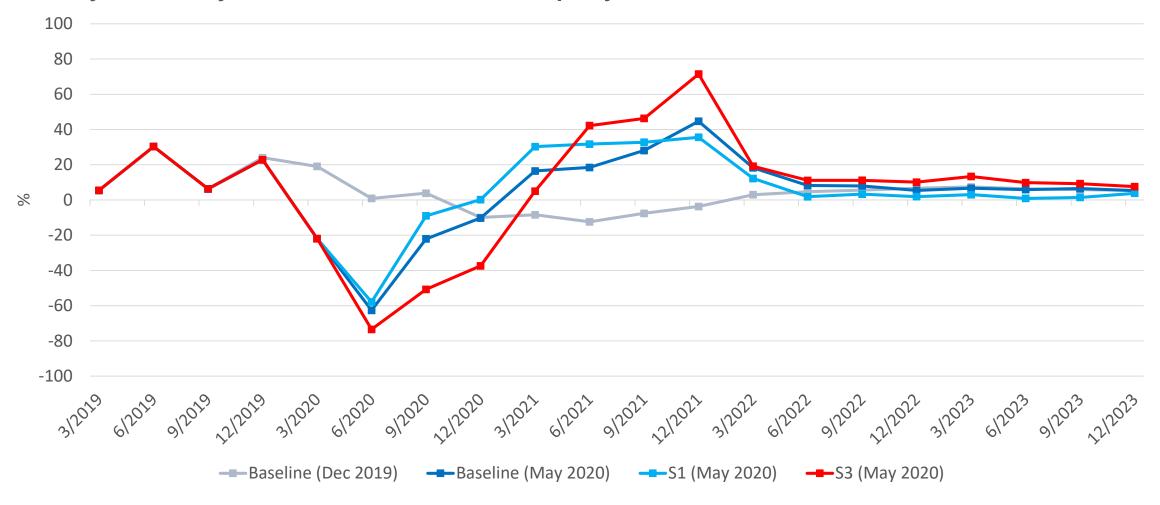
France, Macroeconomic Variable Projections

Moody's Analytics Forecasts of GDP Annualized Growth



France, Macroeconomic Variable Projections

Moody's Analytics Forecasts of Equity Index Annualized Growth



Incorporating More Current Market Condition

- One of the modeling components in generating the results under May scenarios so far the unconditional PDs from Moody's rating to PIT PD converter uses market information up to Dec 2019
- To incorporate more current market information, we create a new version of the converter using EDFs up to March 31, 2020, and compare with the previous results (i.e., same scenarios, different unconditional PDs)

Region	Europe	Middle East	North America
Scenario Weighted ECL Change	211%	127%	207%

Most Affected Industries	Scenario Weighted ECL Change
Air Transportation	311%
Hotels & Restaurant	233%
Entertainment & Leisure	195%
Oil, Gas & Coal Exploration/Production	195%
Aerospace & Defense	183%
Transportation	181%
Apparel & Shoes	176%
Utilities, Gas	175%
Broadcast Media	174%
Oil Refining	172%

Least Affected Industries	Scenario Weighted ECL Change
Finance, NEC	31%
Security Brokers & Dealers	37%
Real Estate	38%
Insurance – Property/Casualty/Health	47%
Lessors	55%
Investment Management	64%
Insurance - Life	69%
Real Estate Investments Trust	69%
Utilities, Electric	72%
Mining	77%

Regulatory Guidance

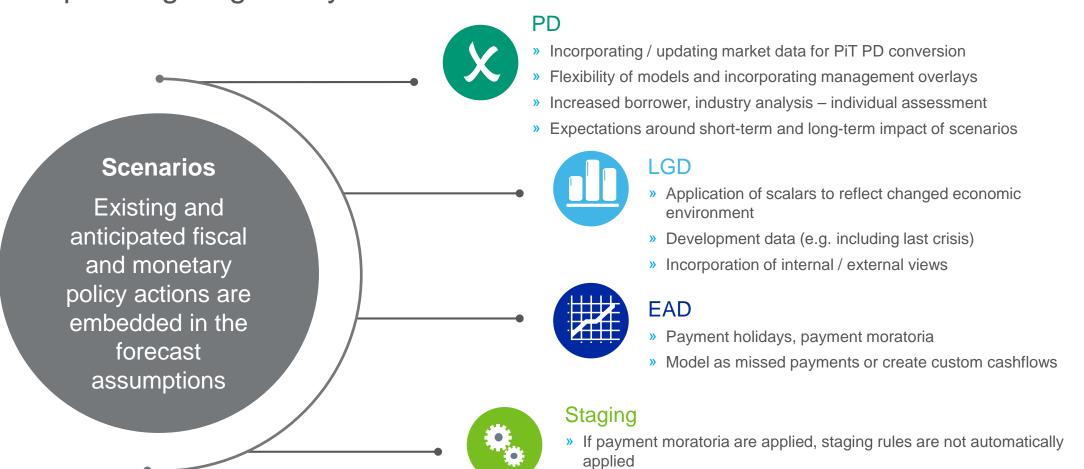
Additional Regulatory Responses: IFRS 9

'Our expectation is that eligibility for, and use of, the UK government's policy on the extension of payment holidays should not automatically. other things being equal, result in the loans involved being moved into Stage 2 or Stage 3 for the purposes of calculating ECL or trigger a BoE/PRA default under the EU Capital Requirements Regulation (CRR).' 'The EBA calls for *flexibility and pragmatism* in the application of the prudential framework and clarifies that, in case of debt moratoria, there ECB/EBA is no automatic classification in default, forborne, or IFRS 9 status.' SICR assessment: relief measures, granted either by public authorities, or by banks on a voluntary basis, should not automatically result in exposures moving from a 12-month ECL to a lifetime ECL measurement. Where banks are able to develop forecasts based on reasonable and supportable information, ECL estimates should reflect the mitigating **BCBS** effect of the significant economic support and payment relief measures. While estimating ECL, banks should not apply the standard *mechanistically* and should use the *flexibility* inherent in IFRS 9, for example to give due weight to long-term economic trends. SICR assessment: Categorization of exposures into groups based on impact of COVID-19 crisis to determine if "BAU" staging criteria should be applied. Due to the high degree of uncertainty surrounding the economic consequences of the COVID-19 crisis, institutions are not expected to incorporate the updated forecasts into ECL until September 1, 2020. **CBUAE** Institutions are not required to update model parameters to account for this crisis, instead they are required to adjust inputs, critically assess model outputs and apply judgmental overlay if needed.

Institutions have the option to employ add-ons at portfolio or product level to holistically reflect changes in the economic environment.

Common Questions

Incorporating Regulatory Guidance in IFRS 9 models



» Manual overrides, management overlays

Managing Financial Resources in a Crisis

Challenges for Financial Resource Management in times of emerging and evolving stress

Challenges

- » COVID-19 resulted in heightened and more frequent analysis and reporting
- Constantly scanning evolution of risks and effects of multiple assumptions
- » Uncertainty due to evolving nature of crisis, responses from governments and regulators
- » Regular, timely, comprehensive forecasting information on evolving assumptions
- » Significant responsibility on analytical and reporting groups, (e.g. risk and finance) to produce forecasts and analyses

Needs

Robust forecasting capabilities in business as usual conditions to meet demands during crisis:

- » Forecasting analytics for core financial performance metrics (e.g. IFRS 9)
- Assessment at granular level to identifying vulnerabilities
- Structured and controlled forecasting process, minimized manual hand-offs
- Timely analysis, speed-to-market and flexibility to analyze evolving situations

MOODY'S ANALYTICS





Implementation des normes IFRS9

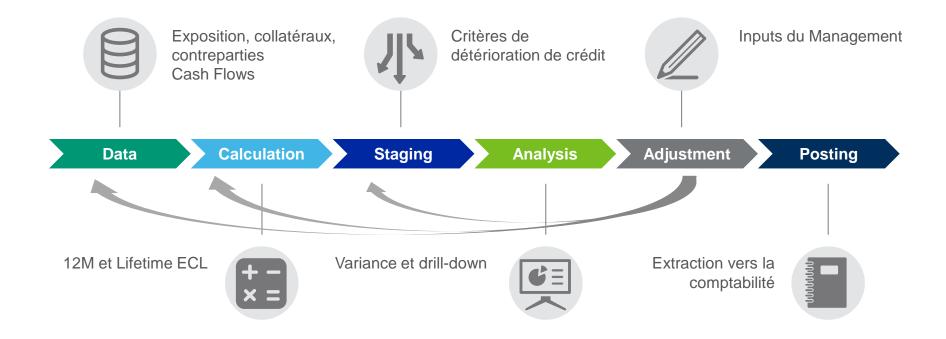
Challenges

- » Les principaux challenges rencontrés par les institutions financières sont:
 - La récolte de données granulaires et completes (sur les portefeuilles et les contreparties) avec une bonne qualité et dans une base de données robuste
 - La possibilité d'utiliser différents modèles sur ces mêmes données
 - Les ajustements sur les résultats, avec un process d'approbation et une piste d'audit
 - L'analyse des résultats, pour les remises comptables et l'étude de variance

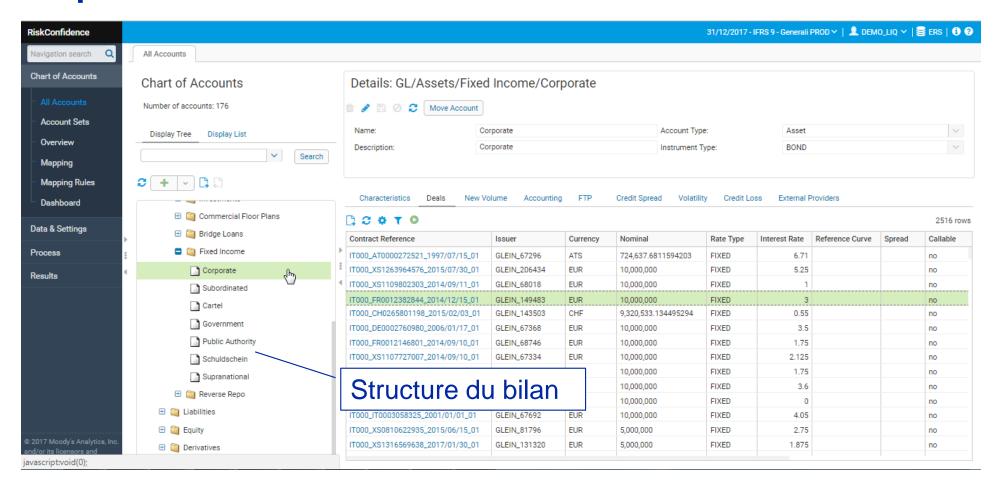
La connection au système comptable (General Ledger)

Le workflow du calcul IFRS9

Le process de calcul des dépréciations

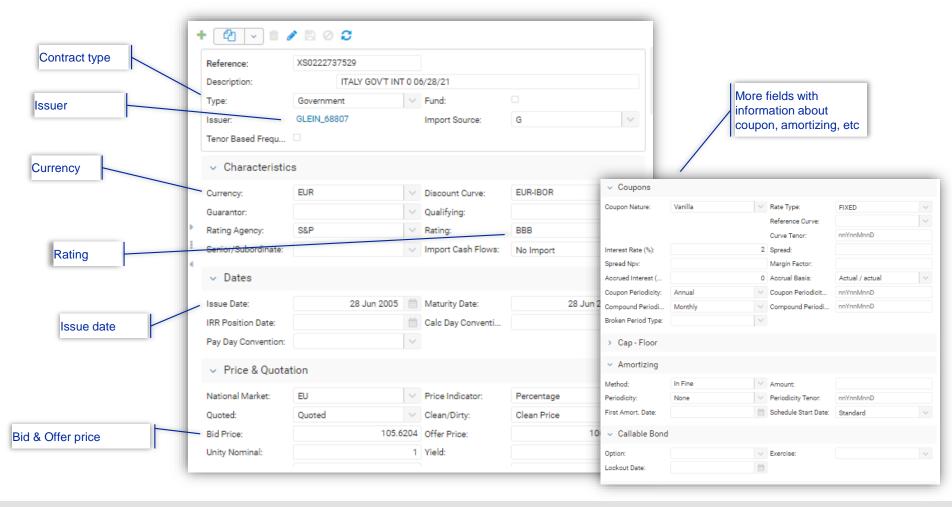


Le modèle de données doit se calquer au bilan de la banque

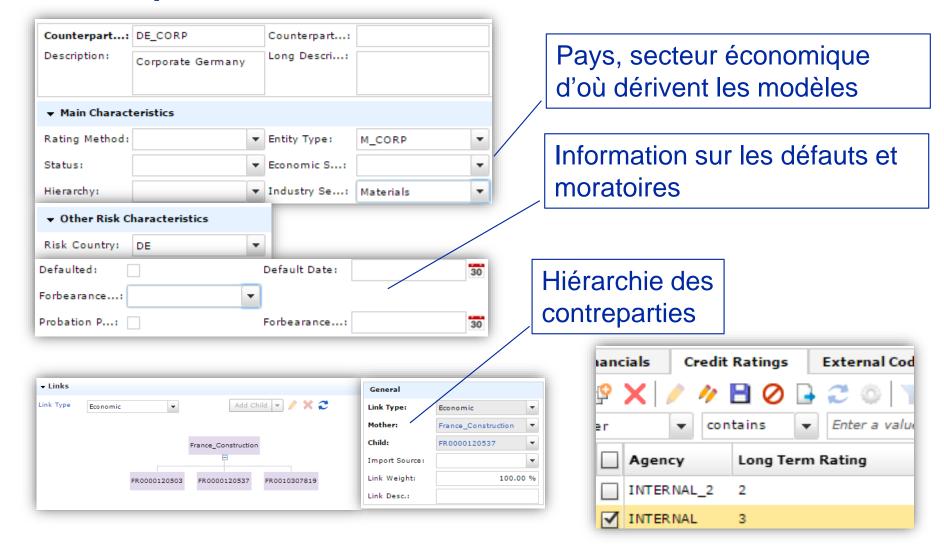


L'utilisateur doit avoir accès aux données

Exemple d'un titre



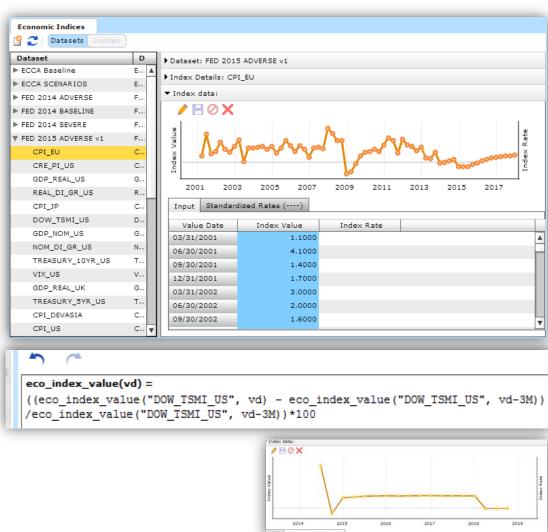
Les contreparties et leurs notations



Variables Macro-economiques

Importer les scenarios macroéconomiques

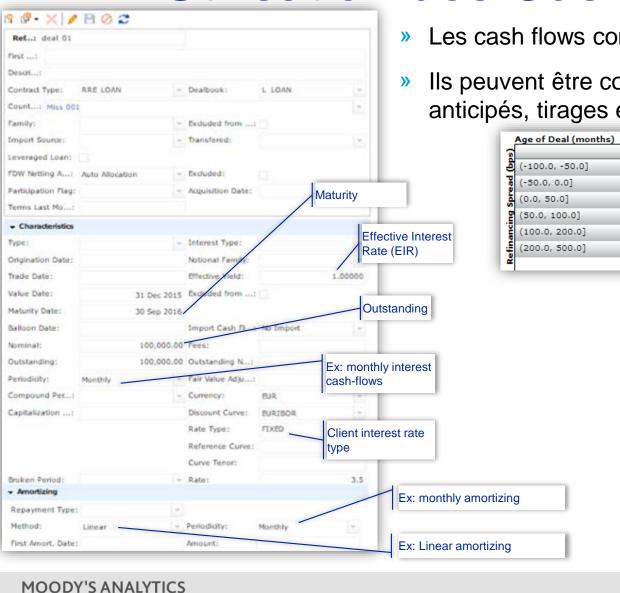
- Sur autant d'indices et timeseries requis par les modèles.
- Les indices peuvent être transformés par les utilisateurs ou créés par des formules



MOODY'S ANALYTICS

IFRS9

EAD: Utilisation des Cash flow



» Les cash flows contractuels sont d'abord générés

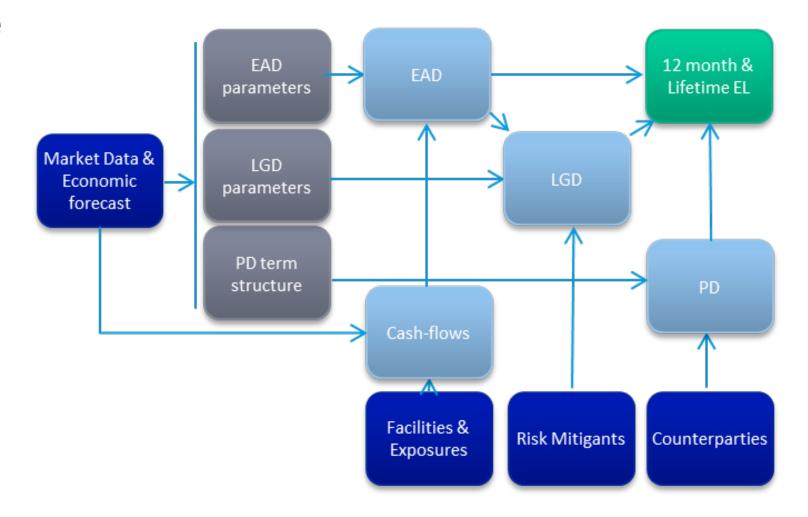
Ils peuvent être complétés de modèles comportementaux (remboursements anticipés, tirages et utilisation des lignes revolvings et cartes de crédit)

Age of Deal (month	hs)				
(8)	(1, 6]	(6, 12]	(12, 18]	(18, 24]	(24, 30]
[-100.0, -50.0]	1.0000	1.0000	1.0000	1.0000	1.0000
(-50.0, 0.0]	2.0000	2.0000	2.0000	2.0000	2,0000
(0.0, 50.0]	5.0000	6.0000	7.0000	8.0000	9.0000
(50.0, 100.0]	10.0000	11.0000	13.0000	15.0000	17.0000
[(100.0, 200.0]	13.0000	14.0000	16.0000	18.0000	18.0000
(200.0, 500.0]	30.0000	30.0000	35.0000	40.0000	40.0000
ž					

Cash Flow	Cn	edit Loss Ca	sh Flo	w Dimensions	Deal	Re	-	. Ia	£1	
320	Y					1	Jas	sn	flows gér	neres
Cf Type		is null	-		+	Go	Clear	/		
Contract Refer	ence	Maturity		Amount	Amount	Туре	Rate		Outstanding	
deal_01		30 Apr	2016	16,666.67	N			0	100,000	
eal_01		30 Apr	2016	297.26	1		/	3.5	100,000	
eal_01		30 May	2016	16,666.67	N			0	83,333.33	
eal_01		30 May	2016	239.73	1			3.5	83,333.33	
eal_01		30 Jun	2016	198.17	1			3.5	66,666.67	
eal_01		30 Jun	2016	16,666.67	N			0	66,666.67	
eal_01		30 Jul	2016	16,666.67	N			0	50,000	
leal_01		30 Jul	2016	143.84	1			3.5	50,000	
leal_01		30 Aug	2016	16,666.67	N			0	33,333.33	
feal_01		30 Aug	2016	99.09	1			3.5	33,333.33	
deal_01		30 Sep	2016	49.54	1			3.5	16,666.67	
deal_01		30 Sep	2016	16,666.67	N			0	16,666.67	IFRS9

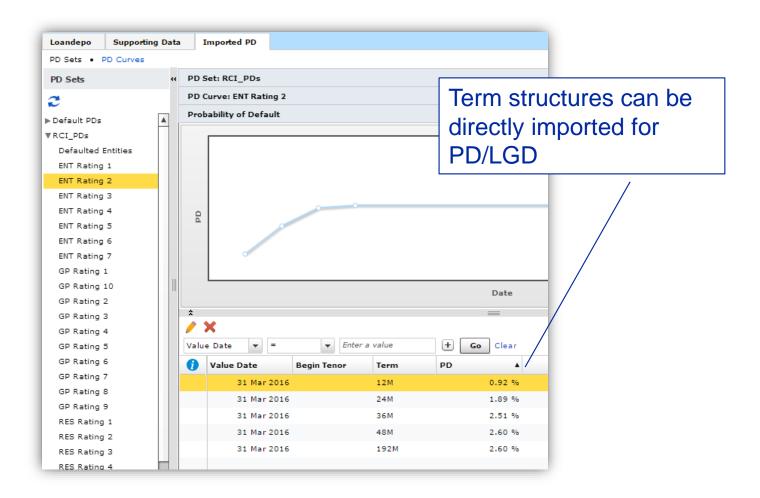
La fléxibilité sur l'utilisation des modèles est

primordiale



PD & LGD Term Structures

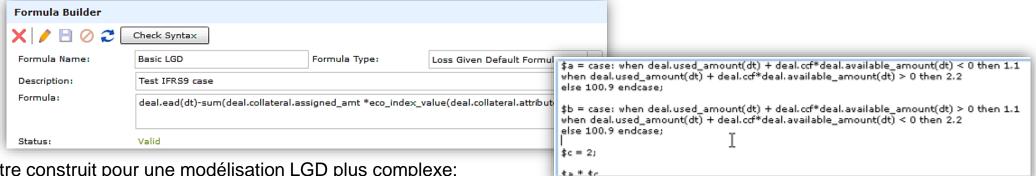
Les données peuvent être importées...



...ou créées dans le système

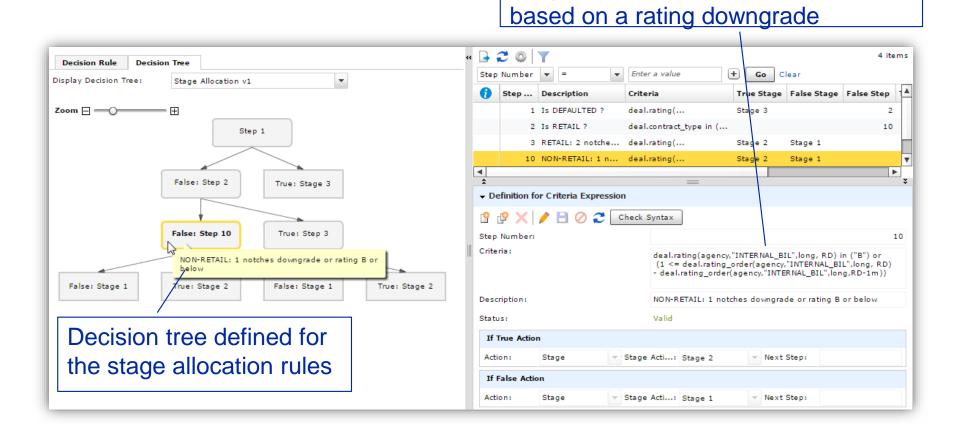
Une solution flexible pour que les banques calculent la LGD à des dates futures selon leurs propres modèles...

- L'éditeur de formule prend en entrée l'allocation des garanties et les cash flows
- Calcule LGD transaction par transaction, mais plusieurs instruments peuvent partager la même formule



- Peut être construit pour une modélisation LGD plus complexe:
 - à quelle date LGD doit-il être généré: l'utilisateur définit les dates de segmentation lors du paramétrage
 - comment prévoir EAD: deal.end_balance + 3 * deal.accrued_interest; deal.ead (dt-9M)
 - comment prévoir la valeur future des garanties: différentes garanties prennent un indice économique différent
 - quelles garanties inclure dans le calcul: if deal.collateral.maturity> = dt

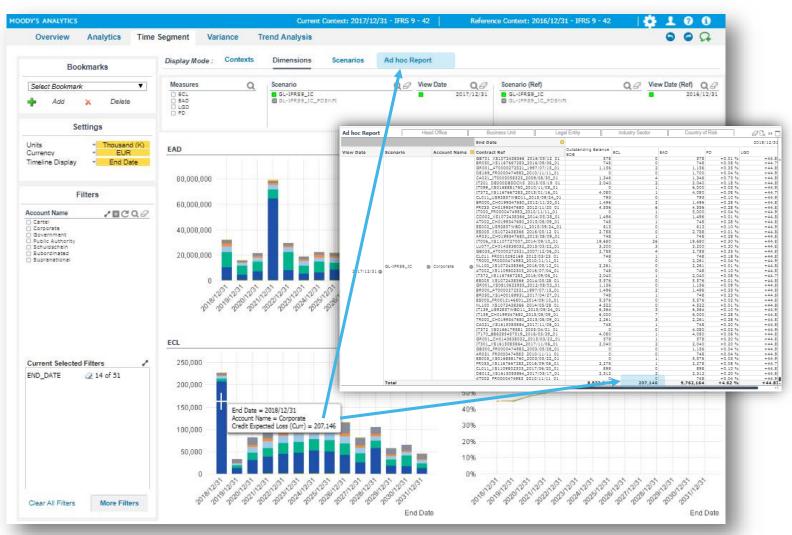
Les règles de stagings doivent être claires



Easy definition of rules. For example,

Drill-down sur les résultats granulaires

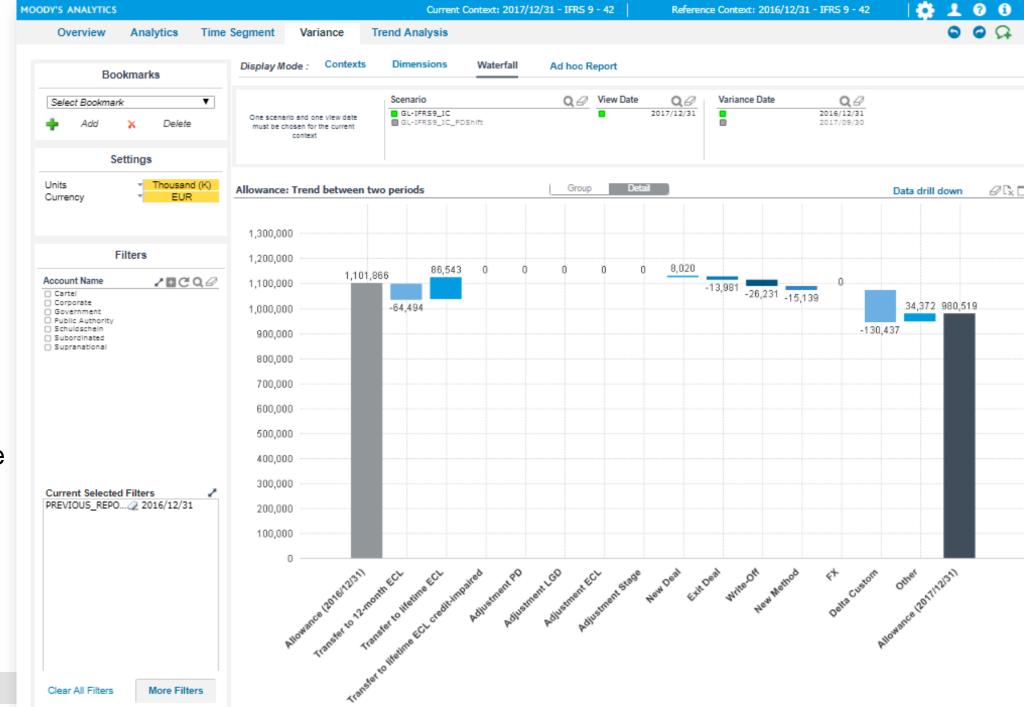
- » Utilisation de toutes les dimensions pour le drill down
- » Création de tables pivot



Comprendre la variance d'une date à une autre

Changement d'ECL entre 2 périodes, expliqué par les 'drivers':

- » Changement de stage,
- » Nouveau business
- **>>**





Better Faster Decisions

Eric Leman
eric.leman@moodys.com
linkedin.com/in/ericleman/

© 2020 Moody's Corporation, Moody's Investors Service, Inc., Moody's Analytics, Inc. and/or their licensors and affiliates (collectively, "MOODY'S"). All rights reserved.

CREDIT RATINGS ISSUED BY MOODY'S INVESTORS SERVICE, INC. AND/OR ITS CREDIT RATINGS AFFILIATES ARE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES, AND MATERIALS, PRODUCTS, SERVICES AND INFORMATION PUBLISHED BY MOODY'S (COLLECTIVELY, "PUBLICATIONS") MAY INCLUDE SUCH CURRENT OPINIONS, MOODY'S INVESTORS SERVICE DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT OR IMPAIRMENT. SEE MOODY'S RATING SYMBOLS AND DEFINITIONS PUBLICATION FOR INFORMATION ON THE TYPES OF CONTRACTUAL FINANCIAL OBLIGATIONS ADDRESSED BY MOODY'S INVESTORS SERVICE CREDIT RATINGS. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE VOLATILITY, CREDIT RATINGS, NON-CREDIT ASSESSMENTS ("ASSESSMENTS"), AND OTHER OPINIONS INCLUDED IN MOODY'S PUBLICATIONS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT. MOODY'S PUBLICATIONS MAY ALSO INCLUDE QUANTITATIVE MODEL-BASED ESTIMATES OF CREDIT RISK AND RELATED OPINIONS OR COMMENTARY PUBLISHED BY MOODY'S ANALYTICS, INC. AND/OR ITS AFFILIATES, MOODY'S CREDIT RATINGS. ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS DO NOT CONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS ARE NOT AND DO NOT PROVIDE RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD PARTICULAR SECURITIES, MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS DO NOT COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS. ASSESSMENTS AND OTHER OPINIONS AND PUBLISHES ITS PUBLICATIONS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL. WITH DUE CARE, MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE.

MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS, AND PUBLICATIONS ARE NOT INTENDED FOR USE BY RETAIL INVESTORS AND IT WOULD BE RECKLESS AND INAPPROPRIATE FOR RETAIL INVESTORS TO USE MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS OR PUBLICATIONS WHEN MAKING AN INVESTMENT DECISION. IF IN DOUBT YOU SHOULD CONTACT YOUR FINANCIAL OR OTHER PROFESSIONAL ADVISER.

ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT.

MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS ARE NOT INTENDED FOR USE BY ANY PERSON AS A BENCHMARK AS THAT TERM IS DEFINED FOR REGULATORY PURPOSES AND MUST NOT BE USED IN ANY WAY THAT COULD RESULT IN THEM BEING CONSIDERED A BENCHMARK.

All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided "AS IS" without warranty of any kind. MOODY'S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MOODY'S considers to be reliable including, when appropriate, independent third-party sources. However, MOODY'S is not an auditor and cannot in every instance independently verify or validate information received in the rating process or in preparing its Publications.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability to any person or entity for any indirect, special, consequential, or incidental losses or damages whatsoever arising from or in connection with the information contained herein or the use of or inability to use any such information, even if MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers is advised in advance of the possibility of such losses or damages, including but not limited to: (a) any loss of present or prospective profits or (b) any loss or damage arising where the relevant financial instrument is not the subject of a particular credit rating assigned by MOODY'S.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability for any direct or compensatory losses or damages caused to any person or entity, including but not limited to by any negligence (but excluding fraud, willful misconduct or any other type of liability that, for the avoidance of doubt, by law cannot be excluded) on the part of, or any contingency within or beyond the control of, MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers, arising from or in connection with the information contained herein or the use of or inability to use any such information.

NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY CREDIT RATING, ASSESSMENT, OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

Moody's Investors Service, Inc., a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MCO"), hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by Moody's Investors Service, Inc. have, prior to assignment of any credit rating, agreed to pay to Moody's Investors Service, Inc. for credit ratings opinions and services rendered by it fees ranging from \$1,000 to approximately \$2,700,000. MCO and Moody's investors Service also maintain policies and procedures to address the independence of Moody's Investors Service credit ratings and credit rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold credit ratings from Moody's Investors Service and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at www.moodys.com under the heading "Investor Relations — Corporate Governance — Director and Shareholder Affiliation Policy."

Additional terms for Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services License of MOODY'S affiliate, Moody's Investors Service Pty Limited ABN 61 003 399 657AFSL 336969 and/or Moody's Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 336969 (as applicable). This document is intended to be provided only to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001. By continuing to access this document from within Australia, you represent to MOODY'S that you are, or are accessing the document as a representative of, a "wholesale client" and that neither you nor the entity you represent will directly or indirectly disseminate this document or its contents to "retail clients" within the meaning of section 761G of the Corporations Act 2001. MOODY'S credit rating is an opinion as to the creditworthiness of a debt obligation of the issuer, not on the equity securities of the issuer or any form of security that is available to retail investors.

Additional terms for Japan only: Moody's Japan K.K. ("MJKK") is a wholly-owned credit rating agency subsidiary of Moody's Group Japan G.K., which is wholly-owned by Moody's Overseas Holdings Inc., a wholly-owned subsidiary of MCO. Moody's SF Japan K.K. ("MSFJ") is a wholly-owned credit rating agency subsidiary of MJKK. MSFJ is not a Nationally Recognized Statistical Rating Organization ("NRSRO"). Therefore, credit ratings assigned by MSFJ are Non-NRSRO Credit Ratings. Non-NRSRO Credit Ratings are assigned by an entity that is not a NRSRO and, consequently, the rated obligation will not qualify for certain types of treatment under U.S. laws. MJKK and MSFJ are credit rating agencies registered with the Japan Financial Services Agency and their registration numbers are FSA Commissioner (Ratings) No. 2 and 3 respectively.

MJKK or MSFJ (as applicable) hereby disclose that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MJKK or MSFJ (as applicable) have, prior to assignment of any credit rating, agreed to pay to MJKK or MSFJ (as applicable) for credit ratings opinions and services rendered by it fees ranging from JPY125,000 to approximately JPY250,000,000.

MJKK and MSFJ also maintain policies and procedures to address Japanese regulatory requirements.